5. Lobbying to Influence Legislation in Your State

This chapter is a compendium of information about knowing and influencing your state legislature. Many of these ideas on influencing legislation at the state level are adapted with permission from the excellent materials published by the Capitol Resource Institute of Sacramento, CA. Although these ideas refer to California legislation, they are widely applicable.

Note: This guidebook is adapted from one published by the Capital Resources Institute of California. Look for similar materials published in your state about your legislature. The general attitude or tactic of knowing your legislature in detail will pay off. Your opponents certainly make a point of studying the legislature, knowing how it works, who is in it, who is a friend and who an opponent.

STRUCTURE OF THE LEGISLATURE

The process of government by which bills are considered and laws enacted by the California State Legislature is commonly referred to as the legislative process. The California State Legislature is made up of two houses: the Senate and the Assembly. There are 40 Senators and 80 Assembly Members representing the people of the State of California. The Legislature maintains a legislative calendar governing the introduction and processing of the legislative measures during its two-year regular session.

Idea All legislation begins as an idea or concept. Ideas and concepts can come from a variety of sources. The process begins when a Senator or Assembly Member decides to author a bill.

The Author A legislator sends the idea for the bill to the Office of the Legislative Counsel, where it is drafted into bill form. The draft of the bill is returned to the legislator for introduction. If the author is a Senator, the bill is introduced in the Senate. If the author is an Assembly Member, the bill is introduced in the Assembly.

First Reading/Introduction A bill is introduced or read the first time when the bill number, the name of the author, and the descriptive title of the bill are read on the floor of the



house. The bill is then sent to the Office of State Publishing. No bill except the Budget Bill may be acted upon until 30 days have passed from the date of its introduction.

Committee Hearings After introduction, a bill goes to the rules committee of the house, where it is a assigned to the appropriate policy committee for its first hearing. Bills are assigned to policy committees according to subject area. For example, a Senate bill dealing with health care facilities would first be assigned to the Senate Health and Human Services Committee for policy review. Bills that require the expenditure of funds must also be heard in the fiscal committees, Senate Appropriations and Assembly Appropriations. Each committee is made up of a specified number of Senators or Assembly Members.

During the committee hearing the author presents the bill to the committee, and testimony may be heard in support or opposition to the bill. The committee then votes on whether to pass the bill out of committee, or that it be passed as amended. Bills may be amended several times. It takes a majority vote of the committee membership for a bill to be passed and sent to the next committee or to the floor.

Each house maintains a schedule of legislative committee hearings. Prior to a bill's hearing, a bill analysis is prepared that explains the intended effect of the bill on current law, together with background information. Typically the analysis also lists organizations that support or oppose the bill.

Second and Third Reading Bills passed by committees are read a second time on the floor in the house of origin and then assigned to third reading. Bill analyses are also prepared prior to third reading. When a bill is read the third time it is explained by the author, discussed by the Members, and voted on by a roll call vote. Bills that require an appropriation, or that take effect immediately, ordinarily require 27 votes in the Senate and 54 votes in the Assembly to be passed. Other bills generally require 21 votes in the Senate and 41 votes in the Assembly. If a bill is defeated, the Member may seek reconsideration and another vote.

Repeat Process in Other House Once the bill has been approved by the house of origin it proceeds to the other house where the procedure described above is repeated.

Resolution of Differences If a bill is amended in the second house, it must go back to the house of origin for concurrence, meaning agreement on those amendments. If the house of origin does not concur in those amendments, the bill is referred to a two-house conference committee to resolve the differences. Three members of the committee are from the Senate and three are from the Assembly. If a compromise is reached, the bill is returned to both houses for a vote.

Governor If both houses approve a bill, it goes to the Governor. The Governor has three choices: sign the bill into law, allow it to become law without his or her signature, or veto it. A governor's veto can be overridden by a two-thirds vote in both houses. Most enacted bills go into effect on the first day of January of the next year. Urgency bills, and certain other measures, take effect immediately after they are enacted into law.

California Law Each bill that is passed by the Legislature and approved by the Governor



is assigned a chapter number by the Secretary of State. These chaptered bills are statutes, and ordinarily become part of the California Codes. The California Codes are a comprehensive collection of laws grouped by subject matter.

The California Constitution sets forth the fundamental laws by which the State of California is governed. All amendments to the California Constitution come about as a result of constitutional amendments approved by the voters at a statewide election.

HOW TO CALL YOUR LEGISLATOR

Telephoning is especially effective when issues arise on short notice. Here are some general tips on telephone lobbying

- Be sure to talk to the right person. It is not necessary to talk to your representative, but be sure you are speaking to a staffer who can help you. Ask to speak with the person who is handling the specific bill; however, if the office is receiving many calls, they may be simply registering "yes" and "no' calls.
- Keep your call short and to the point.
- Be factual.
- Be specific.
- Be courteous and helpful.

You can make an organized "telephone tree" in your community or state

A telephone tree is a way to organize and mobilize many people in a short time. The idea is for one person to call a specified number of others, who each will then call a specified number of people. This idea works especially well when set up in advance of important votes and events.

- 1. Select five people to begin the alert. Each one must call five. Each of those five must call five more and so on...
- 2. Each person should have the names and telephone numbers by his telephone or any other convenient, accessible place for a political emergency. Each must also have written down five names each of their five people have. (That's 25 names and numbers.) That way, if they cannot contact one of their five, they can call the next five and the chain will not be broken.
- 3. A tree can be continuous. However, if you wish to ascertain effectiveness, establish a feed back system whereby the last person in the chain calls someone earlier in the chain. This is a little more complicated and often is used only for local, community telephone trees.
- 4. For state-wide networks, organize the telephone tree in a circular pattern so that calls



begin in one area and work outward. This helps keep telephone costs down. Consider organizing the 'tree' by Assembly and Senate districts.

DEAR MR. POLITICIAN:

By Michael Bowman, Executive Director, Capitol Resource Institute

If you are like most Americans, understanding the legislative process can be overwhelming and complicated. In my years at the California State Capitol in Sacramento, I have learned that good people have strong opinions. But when it comes time to influence their elected officials, these good people usually do very little. The challenge is to learn how to effectively voice your opinion and get results.

Hit the target

If done correctly, writing to your legislators can be very effective. It's always best to write only your own legislators. If a letter is not from their own constituent, many legislators will throw it away. It's a basic truth that legislators are only interested in those who can re-elect them to office.

Even if your legislator is greatly opposed to most of your opinions, let the member hear from you. Although he disagrees with you, you may help turn his active opposition into passive opposition, which actually helps other legislators who may champion your views.

Personal touch

Contrary to the usual instruction from civic guides, the best way to have your letter read is by crafting a handwritten letter on simple store-bought stationery. Legislators are more likely to read letters that took like a personal note from a friend. If writing on behalf of your business, then a typed letter on business stationery is a must. Keep the letter short and simple. If you want to write on three separate issues, the standard rule is to write three separate letters.

Start by stating your position. Use only a few sentences to say why you believe the legislator should support you viewpoint. Never threaten or ridicule. If you do so, your name will be entered into a computer and from then on your letters will be ignored. Remember a handwritten letter is best. If your writing is poor, then print. If you must, use a computer. Post cards are not nearly as effective, but they are better than just signing a petition, and they are much better than doing nothing.



Following up

When writing letters, always ask the legislator how he intends to vote on the issue. Secondly, request that he tell you how he voted. Finally, to increase your credibility and build influence, follow up with a thank-you note if the legislator agreed or voted with you. Tell him that you appreciated his vote, and urge him to continue to support you. Relationship is everything. When your letters treat legislators like they're family, they pay greater attention to you and your issue. Most politicians care what people think. And that's why your letters matter.

(Reprinted from California Citizen April 1993)

HOW TO WRITE TO YOUR LEGISLATOR

When writing letters, keep in mind the following

Use personal stationery or letterhead of your organization.

Print legibly or type your letter.

Be sure your return address is on the letter as well as the envelope.

Identify yourself as a constituent and voter. If you actively supported him, say so. If you have special credentials or expertise relative to the subject of your letter, say so.

Send letters to appropriate committees a week in advance to be listed as support or opposition in the analysis.

Always send a copy of your letter to the author of the bill.

Discuss only one issue (i.e. bill) per letter. Be as brief as possible.

Know your facts. Do not make charges you cannot back up or support. Do not simply rely on what someone has told you. Loss of credibility is almost impossible to regain.

Be constructive. In most cases, a bill has been introduced because a problem exists.

Enclose articles from newspapers or other information that backs up your position.

Avoid form letters. While letter-writing campaigns are sometimes important, personal letters are the most effective.

Be reasonable. Don't threaten. Don't ask for the impossible.



Concentrate on your own representatives, unless you are writing for a state-wide organization. Elected officials are generally not responsive to constituents of other officials. Exceptions include committee chairmen and others who are in especially powerful positions.

Once you have established a working relationship with a member of the staff, address your letter to him or her. It will probably receive higher priority treatment.

Remember to write letters thanking elected officials when they vote the right way or take action that is pleasing to you. The opposition may be attacking him. It is important that he knows you will be there when he needs you and that you appreciate him.

You may receive a form letter which thanks you for your letter and states that he "will keep your views in mind." Continue to contact his office until you get an answer and your specific concerns or questions are answered.

A GOOD FORMAT FOR LETTERS INCLUDES:

Specifying the bill or issue in as detailed a way a possible. For example, give the bill number if possible.

Giving details of your concerns, including costs, moral concerns, academic or legal arguments, political repercussions for him, and so on. Make your arguments concise, effective and credible.

Asking your representative to take a specific action and to respond to you in a specific way.



PROPERLY ADDRESSING YOUR REPRESENTATIVES

Correspondence to all elected officials may be correctly addressed as The Honorable (full name). The term is a title of distinction accorded to any elected or appointed government official. It is a title of respect, not one of rank or office, and may be retained after retirement.

r Mr. President r Mr. Vice President	
r Mr. Vice President	
r Mr. Secretary	
ar Madam Secretary	
r Mr. Chief Justice	
r Associate Justice	
r Senator (last name)	
Dear Congressman (last	
ar Congresswoman (last	
r Governor (last name)	
r Lieutenant Governor	
2)	
r Attorney General (last	
•	
r Senator (last name)	
r Assembly member (last	
`	

GETTING A COPY OF A BILL

It is always helpful to get a copy of legislation that you are concerned about. The simplest and most common ways of obtaining a copy of a specific bill:

Write or visit the Bill Room at the State Capitol. The address is Bill Room, State Capitol, Sacramento, CA 96814

Check out the Senate web pages (you can access Assembly or Senate bills at www.sen.ca.gov) for copies of legislation.

Write or call your local Assemblyman or Senator's office.



TIPS ON VISITING WITH YOUR LEGISLATOR

Talking to a legislator on his or her position in person can he extremely helpful in getting the vote you want on a bill.

Take a walk through the halls of your state capitol, and try out some of these ideas

- 1. Find out which legislators sit on the committee that will be hearing the bill. (Ask your representative for a list of who sits on each committee or order a directory from your state's citizen information group, if there is one. The League of Women Voters may have such a directory.)
- 2. Set up appointments with committee members to discuss the bill: because of time pressure on legislation, it is often easier for a constituent to get in to see him or her than for a non-constituent. Constituents also make more of an impact.
- 3. Be honest with the scheduling person on the amount of time you need for your appointment.
 - 4. If a member is unavailable, ask to speak to his or her key aide.
 - 5. Have material you can leave with the office with a summary of your position.
- 6. When the meeting with the legislator occurs, be able to highlight the bill and your points quickly. Be prepared to list other supporters and discuss the issues that concern the opposition. (Remember to say *Thank you* after the meeting.)
- 7. If the legislator doesn't agree with your position, be gracious about the difference in views and ask if there are any amendments that would make the bill acceptable to him or her. If amendments are suggested, take them back to the author and other supporters of the bill. After a decision is made on the amendment, make sure you get back to the member who suggested the amendment. If the member doesn't have any suggestions for amendments, thank him or her for spending the time with you and listening to your views.

COMMONLY ASKED QUESTIONS

Q: How do I find out who my legislator is?

A: You have several legislators representing you: a State Assembly Member, a State Senator, a Congress Member and a U.S. Senator.



Check out the government pages, in front of the white pages, in your phone book. Under State Government there should be listings for Assembly and Senate (State Senator). If you live in a large community there may be several listed. If so, turn to the county listings for Voter Registration. They can let you know who your representatives are by using your zip code.

The Internet now offers this information as well. You can check it out at Capitol Resource's web site www.capitalresource.org by clicking on the legislative addresses page.

- **Q:** What is the difference between a State Senator and a U.S. Senator? Don't they do the same thing'
- **A:** A State Senator represents you at the state level. A U.S. Senator (California has 2) represents the whole state. So every person of the state is a constituent of a U.S. Senator.
 - **Q:** How do I find out about important bills coming up in the Legislature?
- **A:** Newspapers, radio, magazines, television news, newsletters of various organizations and word of mouth are the traditional ways of receiving information about upcoming legislation. There is a new avenue of information on the Internet, the Senate web page (www.sen.ca.gov). It has a Subscription service that will keep you up-to-date as bills progress through the legislative year.
 - **Q:** Will someone read my letter?
- **A:** Yes, probably not the legislator, but letters are tallied and the information is given to the member.
 - **Q:**: Should I hand write or type a letter?
- **A:** In this age of computers and copiers, handwritten letters stand out as the symbol of time commitment, and involvement. (with the exception of letters from organizations, which should be typed) Please remember that your letter must be legible, so print if you are in any doubt of your penmanship.
 - **Q:** If I only write one letter who should it be to?
- **A:** The representative from your district. (State Senate, Assembly or Congress) Your vote is very important to the member, so your input carries the most weight. Letters written to other members may or may not be counted. But letters, calls and visits from constituents mean votes or the lack of them come election time.
 - **Q:** When I call my legislators office, will I talk to the legislator?
- **A:** Most likely not. Legislative and committee staff are the people that you will be communicating with most of the time. They are your liaison to the legislator.



WRITING A LETTER TO THE EDITOR

This is an extremely effective way of influencing the public as well as decision-makers. Find out the fax number, e-mail and addresses for letters to the editors of all newspapers in your community.

Letters to the editor are the most widely read items in the newspaper. Reasons to write such letters include:

Commenting on national or community problems

Publicly thanking an elected official for his position on an issue

Publicly criticizing an elected official for his position on an issue

Commenting on the way the paper or other media cover news stories or endorse candidates or positions on issues

When writing letters to the editor, keep in mind the following:

Be courteous. Avoid name-calling and exclamation points. Using questions is a good tactic.

Keep the letter short, under 250 words. It is unlikely that all of it will be printed if it is longer.

Be sure of your facts, and use them! Try to come across in a way that appeals to "common sense."

Watch the words and phrases you use. For example, the abortion issue has been fought by opposing sides which have chosen excellent labels, namely "pro-life" and "pro-choice."

Frame the issue in such a way as to achieve maximum public support. Use language that will be convincing to the average reader. A reasonable tone helps.

Try to take the offensive rather than remaining on the defensive.

Be timely. Write as soon as possible after the event or issue has been reported. Faxing your Letter is a very effective way to be heard.

Encourage friends to send in their own letters. The more letters, the more likely the newspaper will publish them.



HOW TO CALL A RADIO TALK SHOW

Calling a live talk radio program is a great way to influence thousands of people at once. In every community, there is at least one news/talk radio station or Christian-format station which has call-in talk shows. Some news/talk stations have talk shows morning, afternoon, evening and overnight. If you do a little preparation, calling a talk show and getting on the air is helpful to changing minds and affecting hearts. After all, why should only people who disagree with you be heard on the radio? You should be heard too! Here's how:

Listen to the show for several days to hear how the host works with the callers; listen for good callers to learn what you can about their style.

Write down the call-in numbers and fax numbers to the talk show. These are given out on the air, or you can get them by calling the station's business office.

Listen to the show for topics about which you can call in. When the host gives the numbers, call in right away.

If the host allows listeners to decide the topic, call in if you have a good topic. In this "open forum" format, a good opening statement is "Have you heard about ___?"

When making the actual call, don't use a cordless phone. Cellular calls are OK if the connection is clear.

If you get a 'busy signal, keep calling because persistence will get you on the air.

A "screener" will answer the phone and ask for your name and city. Screeners look for people who can get to the point, but they also look for callers who have energy and flair. Everyone qualifies. Just present yourself in a way that works.

If you're new to this, practice what you want to say before you call. It is OK to work from notes, but never read what you've written.

Relax. Be yourself, and speak up in a friendly and confident manner.

If you get on the show, you may get on quickly but most likely you will have to wait in line for 10, 15 or 20 minutes.

When the host takes your call, say hello to the host and get right to your point. Don't ramble on and on, because most on-air calls last only a minute or two.

Appeal to the broadest number of listeners by avoiding labels and terminology that may make some listeners think you are biased or "narrow-minded."



Ask the host if he agrees with you, and if you disagree with the previous caller, say so. This may generate more discussion, and most hosts love on-air conflict.

Talk radio shows influence the civic process by criticizing or commending elected officials, talking about upcoming votes and addressing current issues. Talk radio dialog generates strong public opinion.

If appropriate, suggest that people call their state assemblyman or choose other leadership to represent them.

Be careful not to dominate the time, and don't let the host think you are taking over the show or you will find your call "dumped."

Prepare by asking yourself what would be the likely criticism of your point of view. Knowing how to respond to hard questions will increase your strength.

To shape the minds of religions people, call a religious talk show. Otherwise, focus on calling the news/talk shows, which reach larger numbers of people.

Most talk shows will not allow the same caller on the air for two or three weeks, so space your calls.

Call with confidence. Speaking out can change hearts and minds, so make use of the media available to you, and encourage your friends to do the same!

HOW TO PARTICIPATE IN COMMITTEE TESTIMONY

Legislators usually make decisions regarding how to vote on a bill prior to the committee hearing. However committee testimony can sway undecided votes. Factual testimony also shows broad-based support for legislators, who have indicated they support your position on a bill.

Knowing the system and respecting the rules will lend credibility to your position. Committee members hear many hours of testimony and often from the same lobbyists who are paid to present certain viewpoints. As a citizen lobbyist, you will be able to bring some fresh views to the system. It is important to understand the system in order to make your point in the best manner possible. This will make your unique perspective seem even more relevant to the members.

The chairperson of the committee can limit the number of witnesses for each side and limit how much each person can speak. You may not be able to give the committee as much oral information as you have prepared. It is important for you to bring written copies of your testimony and supporting documents to give to each committee member. Give the copies to the



Marshall before you sit down at the witness table and ask him or her to distribute it to each of the members.

Call ahead to ask if there will be any special order of bills, if testimony will be limited, and if so, how.

A committee may hear the bills in a predetermined order or go in order of when the bill's author signed in. You can check with the Marshall.

At the committee hearing the author will present the bill. The Chair will call witnesses in support of the bill first and then opposition witnesses.

Make sure you read the latest version of the bill prior to the hearing and make your testimony relevant to what the bill actually does.

Bills are often heard in more than one committee. In the policy committee, speak to policy issues; in a fiscal committee, make your testimony relevant to financial concerns.

If you are testifying in favor of a bill, call the author's office ahead of time and let them know you plan to testify in favor.

It is acceptable to read your testimony; however try to make eye contact with the members.

Do not go over your time limit if one has been established.

Do not ask questions of the Chair, or other members, without the permission of the Chair.

GLOSSARY OF LEGISLATIVE TERMS

Across the Desk The official act of introducing a bill or resolution. The measure is given to the Chief Clerk or his or her representative at the Assembly Desk in the Assembly Chamber or to the Secretary of the Senate or his or her representative in the Senate Chamber. The measure then receives a number and becomes a public document available

from the bill room (or at www.leginfo.ca.gov). Each proposed amendment to a measure also must be put across the desk in the Assembly or Senate in order to be considered for adoption.

Act A bill passed by the Legislature and enacted into law.

Adjournment Termination of a meeting, occurring at the close of each legislative day upon the completion of business, with the hour and day of the next meeting being set prior to adjournment. Adjournment Sine Die Final adjournment of the Legislature; regular sessions of the Legislature, and any special session not previously adjourned, are adjourned sine die at midnight on November 30 of each even-numbered year.

Adoption Approval or acceptance; usually applied to amendments, resolutions, or motions.

Amendment Proposal to change the text of a bill after it has been introduced. Amendments must be

contents www.acfc.org



submitted to the Legislative Counsel for drafting or approval.

Author's amendments - Amendments proposed by the bill's author. Author's amendments to a bill may be adopted on the floor prior to the committee hearing on the bill with the committee chair's approval.

Hostile amendments - Amendments proposed by another member and opposed by the author in a committee hearing or during Assembly or Senate floor consideration.

Analysis of the Budget Bill The Legislative Analyst's comprehensive examination of the Governor's budget, available to legislators and the public about six weeks after the Governor submits the budget to the Legislature.

Appropriation The amount of money made available for expenditure by a specific entity for a specific purpose, from the General Fund or other designated state fund or account.

Appropriations Limit A limitation in the California Constitution on the maximum amount of tax proceeds that state or local government may appropriate in a fiscal year. The limit is based on 1986-87 fiscal year appropriations, and is adjusted annually.

Approved by the Governor Signature of the Governor on a bill passed by the Legislature.

Archives Refers to both location and contents of public records kept by the Secretary of State, including copies of all measures considered at each session, journals, committee reports, and documents of historic value.

Assembly The house of the California Legislature consisting of 80 members, elected from districts determined on the basis of population. Two Assembly districts are situated within each Senate district.

Assistant Chief Clerk Performs the duties of the Chief Clerk of the Assembly in his or her absence.

Author Member of the Legislature who introduces a legislative measure.

BCP (Budget Change Proposal) A document

prepared by a state agency, and submitted to the Department of Finance, to propose and document budget changes to support operations of the agency in the next fiscal year; used in preparing the Governor's budget.

Bicameral Refers to a legislature consisting of two houses (see Unicameral).

Bill A proposed law, introduced during a session for consideration by the Legislature, and identified numerically in order of presentation; also, a reference that may include joint and concurrent resolutions and constitutional amendments.

Bill Analysis A document prepared by committee and/or floor analysis staff prior to hearing the bill in that committee or on the floor of the Assembly or Senate. It explains how a bill would change current law and sometimes identifies major interest groups in support or opposition.

Blue Pencil The California Constitution grants the Governor "line item veto" authority to reduce or eliminate any item of appropriation in any bill including the Budget Bill. Years ago the Governor used an editor's blue pencil for the task.

Bond Bill (general obligation bonds) A bill authorizing the sale of state general obligation bonds to finance specified projects or activities. Subsequent to enactment, a general obligation bond bill must be approved by the voters.

Budget Proposed expenditure of state moneys for the next fiscal year, presented by the Governor in January of each year for consideration by the Legislature; compiled by the Department of Finance, in conjunction with state agency and department heads.

Budget Act The Budget Bill after it has been enacted into law.

Budget Bill The bill setting forth the spending proposal for the next fiscal year, containing the budget submitted to the Legislature by the Governor.

Budget Change Proposal See BCP.

Budget Year The fiscal year addressed by a proposed budget, beginning July 1 and ending June 30.

COLA Cost-of-living adjustment.



Cal-SPAN (The California Channel) The cable television channel that televises Assembly and Senate proceedings.

Call of the House On motion from the floor to place a call of the house, the presiding officer directs the Sergeant-at-Arms to lock the chambers and bring in the absent Members (by arrest, if necessary) to vote on a measure under consideration. Action is not taken on an item under call until the call is lifted, at which time it must be immediately voted on.

Call the Absentees Order by the presiding officer directing the reading clerk to call the names of Members who have not responded to the roll call.

Capital Outlay Generally, expenditures to acquire or construct real property.

Capitol Press Corps Those members of the press who cover events in the Capitol.

Casting Vote The deciding vote the Lieutenant Governor may cast in the case of a tie vote in the Senate.

Caucus (1) A closed meeting of legislators of one's own party.

(2) Any group of legislators who coalesce formally because of their common interest in specific issues.

Chair The current presiding officer, usually in the context of a committee hearing.

Chamber The Assembly or Senate location where floor sessions are held.

Chapter When a bill has been passed by the Legislature and enacted into law, the Secretary of State assigns the bill a "chapter number" such as "Chapter 123, Statutes of 1992," which is subsequently used to refer to the measure in place of the bill number.

Chapter Out When, during a calendar year, two or more bills amend the same section of law and more than one of those bills becomes law, the bill enacted last (and therefore given a higher chapter number) becomes law and prevails over the bill or bills previously enacted (see Double Joint).

Check-in Session Certain weekdays when legislators do not meet in formal legislative sessions,

they are required to "check in" with the Chief Clerk of the Assembly or Secretary of the Senate. Mondays and Thursdays are ordinarily floor session days. Check-in days are typically Tuesdays and Wednesdays.

Chief Clerk An Assembly employee elected by Assembly Members at the beginning of every two-year session to serve as principal parliamentarian and record keeper of the Assembly. Responsible for all Assembly daily and weekly publications.

Co-author A member of either house whose name is added to a bill as a co-author by amending the bill, usually indicating support for the proposal.

Codes Bound volumes of law organized by subject matter. The code sections to be added, amended, or repealed by a bill are identified in the title of the bill.

Committee of the Whole The Assembly or Senate meeting as a committee for the purpose of receiving information.

Companion Bill An identical bill introduced in the other house. This procedure is far more common in Congress than in the California Legislature.

Concurrence The approval by the house of origin of a bill as amended in the other house. If the author is unwilling to move the bill as amended by the other house, the author requests "nonconcurrence" in the bill and asks for the formation of a conference committee.

Concurrent Resolution A measure introduced in one house that, if approved, must be sent to the other house for approval. The Governor's signature is not required. These measures usually involve the internal business of the Legislature.

Conferees Members of a conference committee.

Conference Committee Usually composed of three legislators (two voting in the majority on the disputed issue, one voting in the minority) from each house, a conference committee meets in public session to forge one version of a bill when the house of origin has refused to concur in amendments to the bill adopted by the other house. For the bill to pass, the conference committee version must be approved by both Assembly and Senate. Assembly conferees



are chosen by the Speaker; Senate conferees are chosen by the Senate Committee on Rules.

Confirm The process whereby one or both houses approve the Governor's appointments to executive offices, departments, boards, and commissions.

Consent Calendar File containing bills that received no dissenting votes in committee.

Constituent A person who resides within the district represented by a legislator.

Constitutional Amendment A resolution proposing a change to the California Constitution. It may be presented by the Legislature or by initiative, and is adopted upon voter approval at a statewide election.

Consultant Ordinarily, a professional staff person who works for a legislative committee.

Contingent Effect Section in a bill indicating that it is to become operative only upon the enactment of another measure (to be distinguished from double jointing).

Contingent Funds The funds from which moneys are appropriated by the respective houses for their operating expenses.

Convene To assemble a meeting. Each house of the Legislature usually convenes twice a week. Daily File Publication produced by each house for each day the house is in session. The publication provides information about bills to be considered at upcoming committee hearings and bills that are eligible for consideration during the next scheduled floor session. Pursuant to Joint Rule 62(a), any bill to be heard in committee must be noticed in the Daily File for four days, including weekend days. The Daily File also contains useful information about committee assignments and the legislative calendar.

Daily History Produced by the Assembly and Senate respectively the day after each house has met. The History lists specific actions taken on legislation. Each measure acted upon in that house the previous day is listed in numerical order.

Daily Journal Produced by the Assembly and Senate respectively the day after a floor session. Contains roll call votes on bills heard in policy committees and bills considered on the floor, and

other official action taken by the body. Any official messages from the Governor are also included. A Member may seek approval to publish a letter in the Journal on a specific legislative matter. At the end of a legislative session, the Journals are bound.

Desk The long desk in front of the presiding officer's rostrum where much of the clerical work of the body is conducted. Also, a generic term for the staff and offices of the Secretary of the Senate and the Chief Clerk of the Assembly.

Desk Is Clear Statement by the presiding officer that there is no further business before the house.

Digest Prepared by the Legislative Counsel, it summarizes the effect of a proposed bill on current law. It appears on the first page of the printed bill.

District The area of the state represented by a legislator. Each district is determined by population and is designated by a number. There are 40 Senate districts and 80 Assembly districts.

District Bill A bill that generally affects only the district of the Member of the Legislature who introduced the bill.

Do Pass Motion that, if adopted by a committee, moves a bill to the floor or to the next committee.

Do Pass As Amended Committee motion that a bill be passed with the recommendation that the floor adopt specified amendments.

Double Joint Amendments to a bill providing that the amended bill does not override the provisions of another bill, where both bills propose to amend the same section of law (see Chapter Out).

Double Refer Legislation recommended for referral to two policy committees for hearing rather than one. Both committees must approve the measure to keep it moving in the process. Typically used for sensitive subject areas that transcend the jurisdiction of one policy committee. Bill referrals are made by the Assembly and Senate Committees on Rules for their respective houses.

Dropped Author has decided not to pursue the passage of the bill.



Enacting Clause The following phrase at the beginning of the text of each bill: "The people of the State of California do enact as follows."

Engrossment When a bill is amended, the printed form of the bill is proofread by staff to assure that the amendments are inserted properly. After being proofread, the bill is "correctly engrossed" and is thereupon deemed to be in proper form.

Enrollment Whenever a bill passes both houses of the Legislature, it is ordered enrolled. In enrollment, the bill is again proofread for accuracy and then delivered to the Governor. The "enrolled bill" contains the complete text of the bill with the dates of passage certified by the Secretary of the Senate and the Chief Clerk of the Assembly. A resolution, when enrolled, is filed directly with the Secretary of State.

Ex Officio (literally: out of or because of one's office) The act of holding one office by reason of holding another. For example, the Lieutenant Governor is, ex officio, a member of the Regents of the University of California.

Executive Session A committee meeting restricted to committee members and specifically invited persons.

Expunge A motion by which an action taken in a floor session is deleted from the Daily Journal (for example, "Expunge the record").

Extraordinary Session A special legislative session called by the Governor by proclamation to address only those issues specified in the proclamation; also referred to as a special session. Measures introduced in these sessions are numbered chronologically with a lower case "x" after the number (for example, AB 28x).

File See Daily File.

File Number The number assigned to a measure in the Assembly or Senate Daily File. The file number changes each day as bills move on or off the Daily File. File numbers are assigned to measures on second and third reading; in conference; unfinished business (a bill amended in the other house and awaiting concurrence in amended form); and Governor's appointments. Legislation is taken up on the Assembly or Senate floor in chronological order according to file number. Items considered on the floor are ordinarily referred to by file number.

Final History The publication printed at the end of every session showing the final disposition of all measures.

Finance Letter Revisions to the Budget Bill proposed by the Department of Finance and addressed to appropriate committee chairs in the Assembly and Senate.

First Reading Each bill introduced must be read three times before final passage. The first reading of a bill occurs when it is introduced.

Fiscal Bill Generally, a measure that contains an appropriation of funds or requires a state agency to incur additional expense. The Legislative Counsel's designation of whether a bill is a fiscal bill appears at the end of the Digest found in the printed bill. Fiscal bills must be heard by the Assembly and Senate Appropriations Committees in addition to the policy committees in each house.

Fiscal Committee The Appropriations Committee in the Assembly and the Appropriations Committee in the Senate, to which each fiscal bill is referred upon approval by policy committee. If the fiscal committee approves a bill, it then moves to the floor.

Fiscal Deadline The date on the legislative calendar by which all bills with fiscal effect must have been taken up in a policy committee and referred to a fiscal committee. Any fiscal bill missing the deadline is considered "dead" unless it receives a rule waiver allowing further consideration.

Fiscal Year The 12-month period on which the state budget is planned, beginning July 1 and ending June 30 of the following year. The federal fiscal year begins October 1 and ends September 30 of the following year.

Floor (1) The Assembly or Senate Chamber.

(2) The term used to describe the location of a bill or the type of session, connoting action to be taken by the house. Matters may be said to be "on the floor."

Floor Manager The legislator responsible for taking up a measure on the floor. This is always the bill's author in the house of origin, and a Member of the other house designated by the author when the bill is considered by the other house. The name of the floor manager in the other house appears in



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parentheses after the author's name in the second or third reading section of the Daily File.

Floor Pass A visitor may not observe the Assembly or Senate from the rear of the chamber without a floor pass. Assembly passes are issued by the Speaker's office; Senate passes are issued by the President pro Tempore's office. Passes are not required for the viewing area in the gallery above the chambers.

Foreign Amendments Amendments not drafted by the Office of Legislative Counsel.

Four-Day File Notice As set forth in Joint Rule 62(a), the requirement that each bill in the first committee of reference be noticed in the Daily File for four days prior to the committee hearing at which it will be considered. At a second or subsequent committee of reference, a notice of only two days is required.

Germaneness Referring to the legislative rule requirement that an amendment to a bill be relevant to the subject matter of the bill as introduced. The Legislative Counsel may be asked to opine on germaneness, but the matter is subject to final determination by the full Assembly, or the Senate Committee on Rules.

Governor's Budget The spending plan submitted by the Governor in January for the next fiscal year (see Budget).

Grandfathering When a preexisting situation is exempted from the requirements of a new law.

Handbook The 3" x 5-3/4" hardbound edition of "California Legislature" published for each two-year legislative session. Contains indexed versions of the Assembly, Senate, and Joint Rules; biographies of members; and other useful information. Published by the Chief Clerk of the Assembly and Secretary of the Senate.

Hearing A committee meeting convened for the purpose of gathering information on a subject or considering specific legislative measures.

Held in Committee Status of a bill that fails to receive sufficient affirmative votes to pass out of committee.

Hijack Adoption of amendments that delete the contents of a bill and insert provisions on a

different subject (see Germaneness). May occur with or without the author's permission.

House In California, refers to either the Senate or the Assembly.

Inactive File The portion of the Daily File containing legislation that is ready for floor consideration, but, for a variety of reasons, is dead or dormant. An author may move a bill to the inactive file, and move it off the inactive file at a later date. During the final weeks of the legislative session, measures may be moved there by the leadership as a method of encouraging authors to take up their bills promptly.

Initiative A legislative proposal to change statutory law or the California Constitution, submitted directly by members of the public rather than by the Legislature, and requiring voter approval at a statewide election. To qualify for a statewide ballot, a statutory initiative must receive signatures equal to 5 percent, and a constitutional amendment initiative must receive signatures equal to 8 percent, of the votes for all candidates for Governor at the last gubernatorial election.

Inquiry System A database containing bill analyses, bill status, bill text, votes, and other useful information for bill tracking and research by legislative employees in Sacramento and district offices. The system is maintained by the Legislative Data Center, which is a part of the Office of Legislative Counsel.

Interim The period of time between the end of a legislative year and the beginning of the next legislative year. The legislative year ends on August 31 in even-numbered years and in mid-September in odd-numbered years.

Interim Study The assignment of the subject matter of a bill to the appropriate committee for study during the period the Legislature is not in session.

Joint Committee A committee composed of equal numbers of Assembly Members and Senators.

Joint Resolution A resolution expressing the Legislature's opinion about a matter within the jurisdiction of the federal government, which is forwarded to Congress for its information. Requires the approval of both Assembly and Senate but does not require signature of the Governor.



Joint Session The Assembly and Senate meeting together, usually in the Assembly Chamber. The purpose ordinarily is to receive special information such as the Governor's State of the State address.

Journal See Daily Journal.

Laws The rules adopted by formal governmental action that govern our lives in various respects.

Lay On The Table A motion to temporarily postpone consideration of a matter before a committee or the house, such that the matter may later be brought up for consideration by a motion to "take from the table."

Legislative Advocate An individual (commonly known as a lobbyist) engaged to present to legislators the views of a group or organization. The law requires formal registration with the Secretary of State if an individual's lobbying activity exceeds 25 contacts with decision makers in a two-month period.

Legislative Analyst The Legislative Analyst, who is a legislative appointee, and his or her staff provide thorough, nonpartisan analysis of the budget submitted by the Governor; also analyze the fiscal impact of other legislation and prepare analyses of ballot measures published in the state ballot pamphlet.

Legislative Counsel The Legislative Counsel (who is appointed jointly by both houses) and his or her legal staff are responsible for, among other things, drafting all bills and amendments, preparing the Digest for each bill, providing legal opinions, and representing the Legislature in legal proceedings.

Legislative Counsel's Digest See Digest.

Legislative Data Center Department of the Office of Legislative Counsel that maintains the Inquiry System, operates the database under which legislation is drafted and conveyed to the Office of State Publishing to be printed, and otherwise provides technological support to the Legislature.

Lieutenant Governor The President of the Senate, as so designated by the California Constitution, allowing him or her to preside over the Senate and cast a vote only in the event of a tie. If the Governor cannot assume his or her duties or is absent

from the state, the Lieutenant Governor assumes that office for the remainder of the term or during the absence.

Line Item Veto See Blue Pencil.

Lobbyist See Legislative Advocate.

Lobbyist Book The Directory of Lobbyists, Lobbying Firms, and Lobbyist Employers published every legislative session by the Secretary of State; available to the public for \$12.00 from the Legislative Bill Room at the State Capitol, or from the Secretary of State's office at www.ss.ca.gov/prd/ld/cover.htm. Photos and addresses of lobbyists are included with a list of the clients each represents. Employers of lobbyists are also listed alphabetically.

Lower House The Assembly.

Majority Floor Leader Assembly Member who is an issues and political strategist for the Assembly's majority party, second in command to the Assembly Speaker. Elected by the members of the Assembly's majority party.

Majority Leader Senator who is an issues and political strategist for the Senate's majority party, second in command to the Senate President pro Tempore. Elected by the members of the Senate's majority party.

Majority Vote A vote of more than half of the legislative body considering a measure. Constituted by 41 votes in the Assembly, and by 21 votes in the Senate.

Majority Whip One of the members of the majority party's leadership team in the Assembly or Senate; responsible for monitoring legislation and securing votes for legislation on the floor.

Mason's Manual The reference manual that governs matters of parliamentary procedure that are not covered by the Legislature's own written rules.

May Revision Occurring in early May, the updated estimate of revenues and expenditures that replaces the estimates contained in the Governor's budget submitted in January.

Measure A bill, resolution, or constitutional amendment that is considered by the Legislature.



Minority Floor Leader The highest-ranking minority party post in each house; chief policy and political strategist for the minority party.

Minority Whip One of the members of the minority party's leadership team in the Assembly or Senate; responsible for monitoring legislation and securing votes for legislation on the floor.

Minutes An accurate record of the proceedings (see Daily Journal).

Motion A formal proposal for action made by a legislator during a committee hearing or floor session.

Nonfiscal Bill A measure not having specified financial impact on the state and, therefore, not required to be heard in an Assembly or Senate fiscal committee as it moves through the legislative process. Nonfiscal bills are subject to different legislative calendar deadlines than fiscal bills.

Officers Those Members and employees of the Legislature who are elected by the membership of each house at the beginning of each session to perform specific functions on behalf of the house. Assembly officers include the Speaker, Speaker pro Tempore, Chief Clerk, and Sergeant-at-Arms. Senate officers include the President pro Tempore, Secretary of the Senate, and Sergeant-at-Arms.

On Call A roll call vote in a committee or an Assembly or Senate floor session that has occurred but has not yet been concluded or formally announced. Members may continue to vote or change their votes as long as a measure remains "on call." Calls are usually placed at the request of a bill's author in an effort to gain votes. Calls can be lifted by request any time during the committee hearing or floor session, but cannot be carried over into the next legislative day.

On File A bill on the second or third reading file of the Assembly or Senate Daily File.

Out of Order A parliamentary ruling by the presiding officer of a committee or the house that a matter is not, at that time, appropriate for consideration by the body.

Override Enactment of a bill despite the Governor's veto, by a vote of two thirds of the members of each house (27 votes in the Senate and 54 votes in the Assembly).

Parliamentary Inquiry A procedural question posed by a legislator during a committee hearing or floor session. A member must be recognized for this purpose and the question answered by the committee chair or presiding officer.

Pass on File A bill is taken up during a floor session by its author or floor manager according to its order in the Assembly or Senate Daily File. An author may choose to "pass on file," thus temporarily giving up his or her opportunity to take up a measure on the floor.

Passage Adoption of a measure by the Assembly or the Senate.

Per Diem (literally: per day) Daily living expense payment made to legislators when a house is in session.

Petition A formal request submitted to the Legislature by an individual or group of individuals.

Point of Order A request that the presiding officer remedy a breach of order or of the rules.

Point of Personal Privilege Assertion by a Member that his or her rights, reputation, or conduct have been impugned, entitling the Member to repudiate the allegations.

Postpone A motion to delay action on a matter before the house.

President of the Senate See Lieutenant Governor.

President Pro Tempore of the Senate (literally: for the time) Highest-ranking member of the Senate; also chairs the Senate Committee on Rules. Elected by Senators at the beginning of each two-year session.

Presiding Managing the proceedings during a floor session. In the Assembly, the presiding officer can be the Speaker, Speaker pro Tempore, or any other Assembly Member appointed by the Speaker. In the Senate, the presiding officer can be the President, President pro Tempore, or any other Senator appointed by the President pro Tempore.

Press Conference A presentation of information to a group of reporters. Press conferences are frequently held in Room 1190 of the Capitol, the



Governor's press room, which is available to Members on a reservation basis (445-4571).

Previous Question If a Member seeks to cut off all further debate on a measure, he or she may call the previous question to seek to compel the body to vote immediately on the issue.

Principal Coauthor A Member who is so designated on a bill or other measure, indicating that the Member is a primary supporter of the measure.

Privilege of the Floor Permission given, by the presiding officer, to view the proceedings from the floor of the Chamber, rather than from the gallery. Members request that permission on behalf of constituents or other guests.

Put Over A motion to delay action on a measure until a future date.

Quorum A simple majority of the membership of a committee or the Assembly or Senate; the minimum number of legislators needed to begin conducting official business. The absence of a quorum is grounds for immediate adjournment of a committee hearing or floor session.

Quorum Call Transmitting the message that members are needed to establish a quorum so that proceedings may begin.

Reading Presentation of a bill before the house by reading its number, author, and title. A bill is on either first, second, or third reading until it is passed by both houses.

Reapportionment Revising the allocation of congressional seats based on census results. Also used to refer to redistricting (the revision of legislative district boundaries) to reflect census results.

Recess (1) An official pause in a committee hearing or floor session that halts the proceedings for a period of time but does not have the finality of adjournment.

(2) A break of more than four days in the regular session schedule such as the "Easter recess."

Reconsideration A motion giving the opportunity to take another vote on a matter previously decided in a committee hearing or floor session.

Referendum The method, used by members of the public, by which a measure adopted by the Legislature may be submitted to the electorate for a vote. A referendum petition must be signed by electors equal in number to 5 percent of the votes for all candidates for Governor at the last gubernatorial election.

Rescind A motion to revoke an action previously taken.

Resolution See Concurrent Resolution and Joint Resolution.

Roll Call Recording the vote of each member of a committee or of the full Assembly or Senate. Committee roll calls are conducted by the committee secretary, who calls each member's name in alphabetical order with the name of the chair called last. Assembly roll calls are conducted electronically, with each Member pushing a button from his or her assigned seat. Senate roll calls are conducted by the Reading Clerk, who reads each Senator's name in alphabetical order.

Rule Waiver Exemption to the Assembly, Senate, or Joint Rules, for which formal permission must be granted.

Rules Principles formally adopted to govern the operation of either or both houses. These include Standing Rules of the Assembly, Standing Rules of the Senate, and Joint Rules of the Senate and Assembly.

Second Reading Each bill introduced must be read three times before final passage. Second reading occurs after a bill has been reported to the floor from committee.

Second Reading File The portion of the Daily File that lists measures that have been reported out of committee and are ready for consideration on the floor. Measures stay on the second reading file for one day before moving to the third reading portion of the File.

Secretary of the Senate A Senate employee serving as principal parliamentarian and record keeper for the Senate, elected by Senators at the beginning of each two-year session. The Senate Secretary and his or her staff are responsible for publishing the Senate daily and weekly publications.



Section Ordinarily, a portion of the California Codes or other statutory law; alternatively, a portion of the text of a bill. The text of code sections is set forth in bills as proposed to be amended, repealed, or added.

Senate The house of the California Legislature consisting of 40 members elected from districts apportioned on the basis of population, one-half of whom are elected or re-elected every two years for four-year terms.

Sergeant-At-Arms Employee responsible for maintaining order and providing security for the Legislature. The Chief Sergeant-at-Arms in each house is elected by the Members of that house at the beginning of every legislative session.

Session The period during which the Legislature meets. The Legislature may meet in either regular or special (extraordinary) session.

Short Committee A hearing of a committee attended by less than a quorum of the members of the committee.

Sine Die See Adjournment Sine Die.

Speaker The presiding officer of the Assembly, elected by the membership of the Assembly at the beginning of the two-year session. This is the highest-ranking Member of the Assembly.

Speaker Pro Tempore Member, appointed to this office by the Speaker, who presides over a floor session of the Assembly at the request of the Speaker.

Special Order of Business Occasionally a bill is of such importance that advance notice is given as to when it will be considered by the Assembly or Senate. Notice is given during a floor session by requesting unanimous consent to set the bill as a special order of business on a specific date and time. This assures adequate time for debate and allows all Members the opportunity to be present.

Special Session See Extraordinary Session.

Sponsor The Member of the Legislature, private individual, or group who develops a measure and advocates its passage.

Spot Bill A bill that proposes nonsubstantive amendments to a code section in a particular subject; introduced to assure that a bill will be available,

subsequent to the deadline to introduce bills, for revision by amendments that are germane to the subject of the bill.

State Auditor Head of the Bureau of State Audits, which conducts financial and performance audits of the state and local government agencies at the request of the Joint Legislative Audit Committee.

State Mandate State legislative enactment or administrative regulation that mandates a new program or higher level of service on the part of a local government, the costs of which are required by the California Constitution to be reimbursed.

Statutes Enacted bills, which are chaptered by the Secretary of State in the order in which they become law.

Stop the Clock The term used to describe the process of continuing legislative business after the passage of a deadline imposed by legislative rule.

Subcommittee A subgroup of a full committee, appointed to perform work on one or more functions of the committee.

Summary Digests Digests of each bill enacted in a two-year session, as prepared and compiled by the Legislative Counsel. The measures are listed by chapter number, reflecting the order in which they were signed into law.

Suspend the Constitution A motion to waive requirements that the California Constitution imposes, but permits to be waived in a specified manner. A motion to suspend requires an extraordinary vote.

Table See Lay on the Table.

Tax Levy Any bill that imposes, repeals, or materially alters a state tax. The Legislative Counsel indicates in the title and Digest of the bill whether the bill is a tax levy.

Third House Collective reference to lobbyists (see Legislative Advocates).

Third Reading Each bill introduced must be read three times before final passage. Third reading occurs when the measure is about to be taken up on the floor of either house for final passage.

Third Reading Analysis A summary of a measure that is ready for floor consideration.



Describes most recent amendments and contains information regarding how Members voted on the measure when it was heard in committee. Senate floor analyses also list support or opposition by interest groups and government agencies.

Third Reading File That portion of the Daily File listing the bills that are ready to be taken up for final passage.

Title The material on the first page of a bill that identifies the provisions of law affected by the bill and the subject matter of the bill.

Two-Thirds Vote In the Assembly, 54; in the Senate, 27. Required, for example, for urgency measures and most measures making appropriations from the General Fund.

Unanimous Consent The consent of all of those Members present, ordinarily presumed to exist in the absence of objection.

Unfinished Business That portion of the Daily File that contains measures awaiting Senate or Assembly concurrence in amendments adopted by the other house. Also contains measures vetoed by the Governor for a 60-day period after the veto.

Unicameral A legislature consisting of one house (Nebraska has the only unicameral state legislature).

Upper House The Senate.

Urgency Measure A bill affecting the public peace, health, or safety, containing an urgency clause, and requiring a two-thirds vote for passage. An urgency bill becomes effective immediately upon enactment.

Urgency Clause Section of a bill stating that the bill will take effect immediately upon enactment. A vote on the urgency clause, requiring a two-thirds vote in each house, must precede a vote on the bill.

Veto The Governor's formal rejection of a measure passed by the Legislature. The Governor may also exercise a line item veto, whereby the amount of an appropriation is reduced or eliminated, while the rest of the bill is approved (see Blue Pencil). A veto may be overridden by a two-thirds vote in each house.

Voice Vote A vote that requires only an oral "aye" or "no," with no official count taken. The presiding officer determines whether the "ayes" or "noes" carry.



